



EV 03 Evaluation of the work based competences by the teacher

can carry out a regional market analysis to find new suppliers for a given demand									
can request quotations from sellers									
can compare offers regarding price, product quality and distribution conditions									
can negotiate conditions within a given framework									
can compile necessary information for the supplier									
can monitor an ongoing purchase process with the help of the company' s ERP system									
Comments assessor 1									
Comments assessor 2									



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the perspective of the company									
can collect key data regarding market structure in foreign markets									
can conduct an external analysis (benchmark, competitor analysis, etc)									
can research trends and developments in foreign markets									
can link company's data with external market data									
can compile a SWOT-Analysis									
can plan measures to obtain and develop the market position of the company									
Comments assessor 1									
Comments assessor 2									
Overall									